

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS

ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

DBA: Thrift Town
16160 E. 14th
430 San Leandro, CA 94578

NORQUIST SALVAGE CORPORATION
2151 PROFESSIONAL DR. STE. 200
ROSEVILLE, CA 95661

Name and Address of Charitable Organization:

CT No. 14178 F.E.I.N. No. 94-2156307
Community Assistance for the Retarded and Handicapped
Name of charity INC.
20513 - 17 Alameda
Address of charity
Castro Valley, CA 94546
City, State, and ZIP code of charity

Thrift Store

(Type of Activity)

held (on) (from)

01-01-

, 200 3 to

12-31-

, 200 3

(Date or dates must be shown)

1. REVENUE

A. Store Sales

2,505,581

A.

B. Rag Sales

12,452

B.

C. Miscellaneous Income

4,602

C.

D. TOTAL REVENUE

2,522,634

D.

2. STORE EXPENSES:

A. Salaries - Store Management

91,768

A.

B. Salaries - Employees

782,319

B.

C. Payroll taxes

77,059

C.

D. Employee benefits

124,213

D.

E. Truck Expense

2

E.

F. Advertising

38,033

F.

G. Insurance

94,610

G.

H. Telephone

6,061

H.

I. Rent

171,043

I.

J. Utilities

38,668

J.

K. Sales Tax \$206,710

NA

K.

L. Office Expense

6,607

L.

M. Depreciation

25,657

M.

N. Leasehold Improvements (Amortized)

0

N.

O. Solicitation and Pick Up Expense

0

O.

P. Other Expenses. (Attach a Schedule)

237,789

P.

Q. TOTAL EXPENSES

1,693,829

Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)

Volume of soft goods purchased in 100 cubic feet: 1,371

678,022

3. ✓

4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)

150,784

4

5. NET INCOME (lines 1D minus 2Q)

5.

6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER

6.

A. Volume of soft goods received from charitable solicitation

and pick up in 100 cubic feet: _____

7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)

7.

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

☐ Yes If "yes," complete the following: ☒ No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

 Lane R. Steinmetz President, CFO 01-30-04
Signature of authorized officer (commercial fundraiser) Printed Name Title Date

This report must be signed by two officers of the charitable organization for verification.

 MARY GIANNPOULOS EXECUTIVE DIRECTOR 02-04-04
Signature of authorized officer/director (charity) Printed Name Title Date

 Louise E. Musiz Board member 02-04-04
Signature of authorized officer/director (charity) Printed Name Title Date

RECEIVED
FEB 09 2004
Office of the Attorney General
Department of Consumer Affairs

Thrift Town:	San Leandro
Purchase New Merchandise	\$ -
Purchase Used Out-of-State	\$ -
Equipment Lease	\$ 3,146
Administrative	\$ 43,200
Interest	\$ 798
Property Taxes	\$ 928
Bank charges	\$ 19,554
Freight	\$ 500
Janitorial	\$ 28,002
Process Supplies and Bags	\$ 27,396
Store Maintenance	\$ 29,806
Scavenger	\$ 73,759
Security	\$ 7,660
Fixtures and Signs	\$ 3,040
Total Other Expenses:	\$ 237,789